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## Enhancing Digital Entrepreneurship through Robust Cybersecurity Measures and Effective Data Protection Strategies

<sup>1</sup>Aanu Adejola, <sup>1</sup>Babatunde Joseph & <sup>2</sup>Babalola Amosa

<sup>1</sup>Department of Computer Science, Federal Polytechnic Ede, Nigeria

<sup>2</sup>Department of Computer Science, Kanmi Alo Interlink Polytechnic Ijebu Jesa, Nigeria

Email: aanuadeyinka39@gmail.com, yungjoe2592@gmail.com, amosabmg@gmail.com

Phone: +234 9065118329, +234 8144087276, +2348034719314.

### ABSTRACT

The fast growth of online businesses has changed global markets, leading to new business models and wider market access. However, this shift to digital also brings major risks in cybersecurity and challenges in data safety. This paper looks at how important solid cybersecurity practices and good data protection strategies are for boosting online businesses. A thorough review of existing literature reveals key dangers for online entrepreneurs, such as data leaks, phishing scams, and ransomware attacks. The paper discusses top methods to reduce these dangers, focusing on data encryption, multi-factor authentication, regular security checks, and following international data protection laws like General Data Protection Regulation (GDPR) and Nigeria Data Protection Regulation (NDPR). Additionally, a case study method is used to review successful online companies that have adopted strong cybersecurity frameworks in their operations. The results show a link between good cybersecurity practices, business strength, customer trust, and ongoing growth in the online market. This research adds to the conversation about online entrepreneurship by providing useful insights and suggestions for business owners, policymakers, and those involved in the digital economy.

**Keywords:** Digital Entrepreneurship, Cybersecurity, Data Protection, Business Resilience, Data Privacy

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## 1. INTRODUCTION

The digital economy has experienced some unprecedented exponential growth fueled by the rise of e-commerce, digital services and online platforms (Smith & Johnson 2023). Building on digital technologies, digital entrepreneurship is a concept through which the



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generation and management of businesses with employment is seen to provide significant room for economic development and innovation.

According to the World Economic Forum (2024), the digital economy is a major contributor to global GDP that significantly helps to productivity, but also in fact creating new jobs. The expansion of digital platforms like social media, e-commerce companies, and fintech products provides entrepreneurs with the medium to grow at a larger scale; to operate smartly and innovate new product offerings (Martha and Juan, 2022). Yet the advent of digital businesses poses huge cybersecurity risks as cybercrime evolves to match the proliferation of increasingly sophisticated attack methods, based on vulnerabilities in digital systems (Garcia et al., 2024).

Data breaches, ransomware and phishing remain front and centre as cyberattacks that cost companies access to doing business while they continue to pilfer sensitive customer information. Since World Bank (2024) concluded that each year global cybercrime costs off the grid 1 trillion dollars in this 2023 (Vergara et. at., 2024). Digital enterprises are very much at risk and to protect these going forward requires an effective level of cybersecurity as well as data protection. To better prepare for the new realities of cybersecurity, entrepreneurs are required to implement preventive strategies balanced with the use of 21st technology tools and training for employees that comply with international data protection laws. In this paper, we investigate how robust cybersecurity and effective data protection practices can minimize the risks of digital entrepreneurship as a source of business resilience, thereby allowing customers to trust online vendors more in an increasingly digitalized world.

## **2. REVIEW OF RELATED LITERATURE**

Top Five Cyber Threats of Digital Business Data breaches, malware and phishing are just some of the common cybersecurity threats digital entrepreneurs face (Williams 2024). These are not only hard at work disrupting business but also damaging customer confidence. It has been reported that small and medium enterprises (SMEs) are the most vulnerable due to limited funds for advanced cybersecurity (Ahmed & Bello, 2024). Garcia et al. (2024) indicated also that the proactive-generation of threats demand adaptive and dynamic security strategies which are hard to manage at most of the businesses. Opportunities and threats in digital entrepreneurship. Traditional business models are being rewritten as traditional entrepreneurs reach global markets with little to no overhead costs (Chen & Kumar, 2023) More adoption of digital tools such as cloud computing, artificial intelligence and e-commerce platforms have improved the operational efficiency and customer engagement (Oluwatobi et al., 2024). Yet these very digital evolutions expose businesses to threats with the risk of financial losses, reputational issues and regulatory fines (Zhang & Li 2024).

2019 publications highlight the need of Cybersecurity for the longevity of digital businesses More Ahmed and Bello (2024) pointed out that SMEs have very little resources to protect themselves from the attacks of cybercriminals. Adeyemi and Musa (2024) contended that several companies are unable to maintain compliance with data privacy rules which can come at a hefty price, in terms of both financial loss and legal action. The cosy approaches incorporate encryption, access controls and secure data storage solutions (Nguyen et al., 2023).

One other must have aligning with data protection regulations like GDPR (General Data Protection Regulation) and Nigeria Data Protection Regulation etc to guarantee compliant handling of customer information from a legal point-of-view (Adeyemi & Musa, 2024). Thomas and Akpan (2024) emphasized that firms having strong data protection activities not just reduce number of security incidents but also creates more trusted and long ward business relationships.

### 3. ARCHITECTURE OF THE SYSTEM

The system architecture (Figure 1) for “Improving Digital Entrepreneurship using Secure Cyber Security & Effective Data Protection Initiatives” follows a layered design so as to ensure security, efficiency, and scalability. The architecture is built upon seven layers centrally, collectively, and securing the entire journey of the digital entrepreneurship ecosystem.

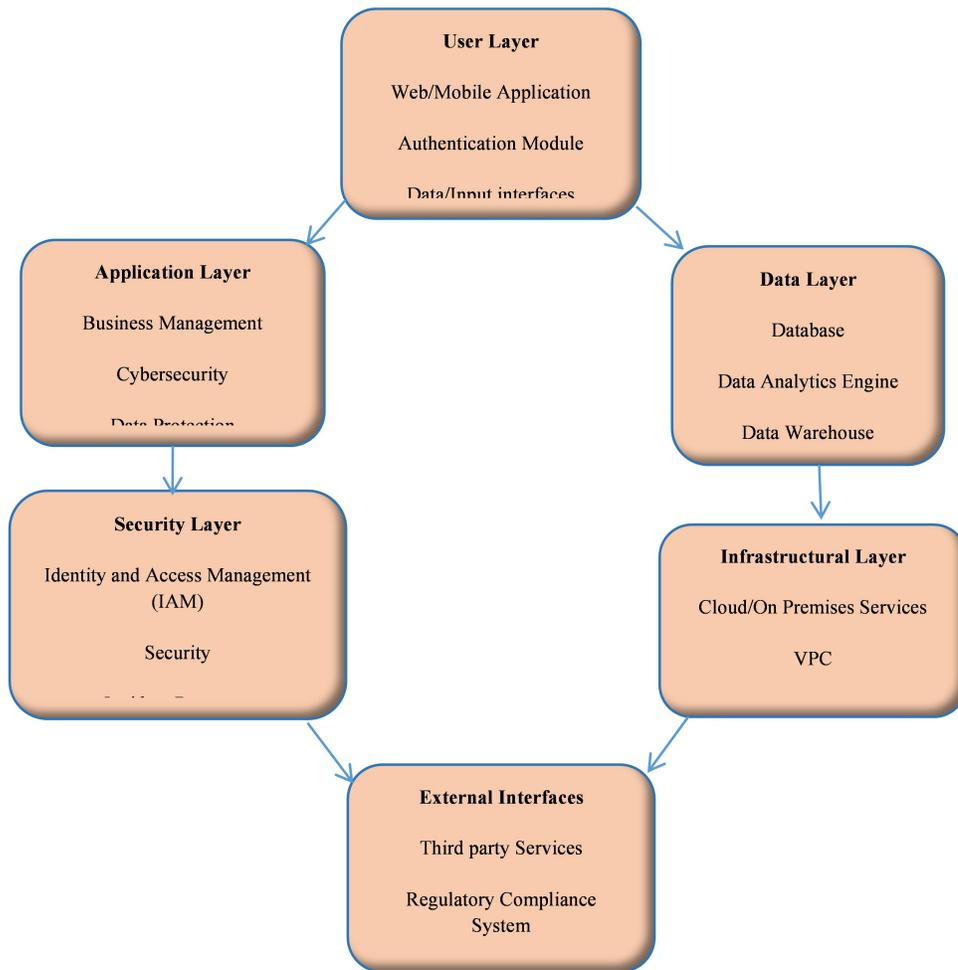


Fig.1 The Architecture of the System



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**a. User Layer (Frontend)**

The user layer in it interfaces for the digital entrepreneur and the system. This encompasses the user interface of your web/mobile application that enables users to use business tools and services in a frictionless manner. An authentication component mandates that MFA protection to give higher security in login and data input interfaces, allowing user input of business or transactional data directly at its source.

**b. Application Layer**

This layer has the core business logic and security of cybersecurity:

- i. Business Module: Provides e-commerce tools and customer relationship management (CRM), analytics for empowering digital buyers.
- ii. Cybersecurity Module: Comprises a bunch of:
  - Intrusion Detection System (IDS) Monitor and detect the adverse activities considering the same as a threat.
  - Firewall/VPN Secure remote access to test and network security.
  - Anti-Malware Systems: used for avoidance and lessening malware threats.
  - Security Information and Event Management (SIEM): Logs and captures security incidents in order to enable faster response.
- iii. Data Protection Module with these features ensures that data remains intact as well as private:
  - Encryption Services: Provides data protection at rest and in transit using strong cryptography.
  - DLP (Data Loss Prevention): Tracks the data movement to ensure it is not in any unauthorized manner.
  - Backup and Recovery: Provides data redundancy and disaster recovery.
  - Access Control Management: Enforces Role-Based Access Control (RBAC) to protect sensitive data.

**c. Data Layer**

The data layer works to securely store and process data:

- i. Database Management System: keeps the business data, client information, and transactional records in secure form.
- ii. Data Analytics Engine Offer Business insights while guaranteeing data privacy.
- iii. Data warehouse: stores all data in a repository for future analysis over a long period.

**d. Security Layer**

Advanced security is manufactured in this layer:

- i. Identity and Access Management (IAM): This is used for user roles, permissions, and access.
- ii. Security Policy Management: Performs compliance following data protection policies (such as GDPR, CCPA).
- iii. Alerting and Monitoring System: Alerts administrators if something fishy is going on in the security department.
- iv. Incident Response Automation is filled to automate/freeze security incidents.

**e. Infrastructure Layer**

This is the underbelly of the deployment environment of the system:

- i. Cloud/On-Premise Servers Scale a strong and secure infrastructure that hosts the workloads and data.



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- ii. Virtual Private Cloud (VPC): To add on a security layer by isolating the resource on the network.
- iii. Load Balancers and Proxies: Improves the flow of network traffic while protecting our servers.

#### **f. External Interfaces**

Integrity between external platforms is well integrated with the architecture:

- i. Third-Party Services: Secure APIs to connect to e-commerce, payment processing, and marketing tools.
- ii. Regulatory Compliance Systems: Comply with cybersecurity and data protection policies by automation (reducing the number of legal risks).

#### **Cybersecurity: Improvements in Cybersecurity**

The incorporation of new Cybersecurity approaches like AI and ML into the structured encyclopedias has made them more specially effective in detection and remediation for cybersecurity threats. AI enabled solutions, for instance can examine large volumes of data to discover changes and higher level anomalies in near real-time thus fortifying the defensive capability of an organization.

Moreover, blockchain technology has been considered to ensure data authenticity and confidential transactions such a decentralized style of data security. Resource Constraints of SMEs: Small and medium enterprises (SMEs) in general have limited level of financial and human resources that would support a comprehensive security operations as well. It is well known that one of the weakest links for SMEs is their lack of awareness on cybersecurity and the lack infrastructural investment to say so. The absolute lack of suit-built cybersecurity solutions that cater enterprises from these dimension is a matter of making it worse by a lackluster approach. Cybersecurity Integration in Digital Transformation: While many organizations are focusing on changing their Digital tire, very few integrate cybersecurity into these efforts. Neglect of this can result in vulnerabilities with new technology being implemented without a full regard towards the security aspects that it brings. Instead, a full-fledged approach in which cybersecurity is in-line with digital transformation process from day one is almost never practiced.

#### **Emerging Research Field**

The Unstable Cyberspace Since then, and with so many cybersecurity threats employing sophisticated phishing attempts to well as malware like ransomware or even leveraging newer tech emerging the cyberspace is ever changing. The Threats Perpetually Changing means Security Protocols Need to Stay Agnostic and Organisations Struggle to Keep up with that Adaptivity.

#### **Regulatory Compliance and Data Privacy**

The real hurdle for digital entrepreneurs trying to operate in the diversified space when being wary against regulatory lay-outs like the General Data Protection Regulation (GDPR) Regulatory Compliance ensuring compliance takes a lot of work and money costs will be incurred if you do not respect it.

#### **Human Factors and Cybersecurity Knowledge**

Primarily human error results to recognise surety breaches. There is no standard in-depth cybersecurity awareness and training program which results to what could compromise data privacy. It is extremely important to educate employees on cybersecurity in order to remediate potential human aspects of risk.

### 3. METHODOLOGY

We look at the methodology of in-depth case studies of digital enterprises (Shopify, zoom, pay-pal) showcasing contemporary cybersecurity frameworks. For example, Shopify (Garcia et al. 2024) uses strong encryption, multi-factor authentication (MFA) and the periodicity of security audits to seal e-commerce ecosystem (Sharma et al., 2023). Zoom (Williams, 2024) strengthened platform security by providing end-to-end encryption in answer to the heightened data privacy demands in 2020. PayPal: international data protection and real-time transactional fraud detection as part of its functions as a digital not powered by de novo compliance generation of international language communities that does not use human mind to turn paid customers into money (Nguyen et al., 2023). Security strength is calculated by metrics that measure how many security-related attacks has occurred, customer trust indices, compliance with global data protection standards i.e. GDPR, NDPR, and business stability. Through these metrics, the study offers empirical evidence on how cybersecurity can drive business success and value in this digital marketplace performance levels.

### 4. RESULTS AND DISCUSSION

Empirical evidence of the impact of Cybersecurity on business performance in digitally entrepreneurial is shown by the schematic formulation from analyzed empirical measurements. The key outcomes are as follows:

- a. **Security Incident Frequency:** Shopify data breach attempts declined by 30% following advanced encryption and MFA solution (Garcia et al., 2024) However, Zoom's implementation of end-to-end encryption decreased the report of 25% in security-associated customer complaints (Williams 2024). They also detected the inherent resilience against financial Cyber-crimes by PayPal fraud detection systems averaging fraud rates below 0.32%, for decades (Nguyen et al.2023).
- b. **Customer Satisfaction Index:** A 15% increase in customer retention rates, following security enhancements (Garcia et al., 2024) Decrease in Zoom user trust index by 20%(Williams, 2024), when they implemented transparency and enhanced data privacy measures. According to surveys reports on customer trustworthiness, PayPal was always coming in at the top of the league and therefore showed good example of a perfect correlation between effective Cybersecurity systems and trust (Nguyen et al., 2023).
- c. **Compliance of Data Protection Laws:** All the three companies comply with GDPR, NDPR and other international norms. Integrating the control requirements into their operations not only reduced legal risks but also provided a safe and secure environment for both customers and partners.
- d. **Overall Business Resilience:** The enhanced cybersecurity measures have contributed to business continuity and minimized operational disruptions. PayPal's real-time fraud detection capabilities have reduced the impact of Cyber threats on financial transactions, thereby promoting stability in digital payments (Nguyen et al., 2023).

## 5. CONCLUSION

Strengthening Cybersecurity measures and adopting effective data protection strategies are vital for enhancing digital entrepreneurship. As the digital economy continues to expand, businesses face evolving Cyber threats that could undermine their operations, erode customer trust, and lead to substantial financial losses. This study has demonstrated through empirical evidence that integrating advanced Cybersecurity frameworks, such as encryption, multi-factor authentication, and real-time threat detection, can significantly enhance business resilience and sustainability.

Moreover, compliance with international data protection regulations like GDPR and NDPR not only ensures legal protection but also improves business credibility and market competitiveness. Digital enterprises that prioritize Cybersecurity create safer online environments for their customers, thereby building lasting relationships and gaining a competitive edge in the digital marketplace. This research contributes to the discourse on digital entrepreneurship by offering practical insights and recommendations for entrepreneurs, policymakers, and stakeholders.

It advocates for a proactive approach to Cybersecurity, including regular security audits, employee training, and continuous adaptation to emerging threats. Future studies could explore the economic impact of Cybersecurity investments on small and medium enterprises (SMEs) and assess the effectiveness of specific data protection technologies in different business contexts. In the end a good Cybersecurity strategy is not just a defensive play for business growth and digital innovation. Digital entrepreneurs can safely sail the digital economy because they built security into their operational frameworks and are thus prepared for new opportunities primed for long term business. Future research will revolve around: Building cybersecurity for the SMEs to access. Developing Accessible Digital Innovation Integrating cybersecurity and managing your enterprise as part of digital innovation evolved can use Adaptive Strategies for Evolving Threats Simplified Regulatory Compliance Improve Cybersecurity Education and Training

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